

111 Selma Lane | Forest City, NC 28043 | bpmail3333@gmail.com | (828) 429-5247

Pharmacist is seeking a position as a sales representative or hybrid sales/medical science liaison. Independent initiative-taker who easily develops rapport with individuals of varying backgrounds. Trusted resource for drug information that is focused on resolving problems. Consistently demonstrate interpersonal, clinical, and collaborative skills to attain company goals. I am a proven professional with a strong work ethic, driven to succeed in all tasks and meet all goals. I am an ethical person, easily trained, able to adapt to the changing landscape of healthcare.

**EDUCATION**

*Doctor of Pharmacy*, May 2013 - *magna cum laude*

Wingate University School of Pharmacy (Wingate, NC) 2009 - 2013

*Master of Business Administration*, May 2004

Gardner-Webb University (Boiling Springs, NC) 2001 - 2004

*Bachelor of Arts*, May 1993

University of North Carolina at Chapel Hill (Chapel Hill, NC) 1989 - 1993

North Carolina Pharmacist License (active)

Pharmacy Based Immunization Delivery

Medication Therapy Management

**EMPLOYMENT**

*Pharmacist Manager/Staff Pharmacist* - Hardin's Drug (2014 - Present) Forest City, NC

- Safely dispense medications according to federal and state laws, immunizations, POC testing
- Develop positive relationships with stakeholders such as patients, prescribers and third parties
- Initiate process to resolve prior authorizations and follow-up to determine coverage
- Communicate with providers, recommend drug alternatives, and provide drug information
- Assist in upgrading pharmacy software, hardware, and training
- Perform medication therapy management and drug utilization reviews
- Collaborate with colleagues on cost saving measures and operation improvement
- Implement systems to improve medication adherence and workflow, monitor trends

*Staff Pharmacist* - Spindale Drug (2013 - 2014) Spindale, NC

- Supervise staff, medication dispensing, immunizations, patient counseling, customer service

*Senior Field Adjuster* - NC Farm Bureau Mutual Insurance Co. (1997 - 2009) Forest City, NC

- Investigate claims, review relevant legal precedent, interpret contracts, negotiate settlements
- Abide by policy contract language and educate stakeholders concerning the claims process
- Approve or deny claims based on policy contract and communicate decisions to all parties

*Outbound Operations Supervisor* - Con-Way Transportation, Inc. (1996 -1997) Tampa, FL

- Oversee the daily operation of the outbound shift for a large national logistics company

*Operations Supervisor/Sales* - Con-Way Transportation, Inc. (1995 - 1996) Fort Myers, FL

- Direct daily operation of a freight terminal and perform outside business-to-business sales